

CAPABILITY STATEMENT

ASSET TRACING

Nardello & Co. is the preeminent investigations firm in the field of asset tracing. Our team's combined experience as prosecutors, members of law enforcement agencies, journalists, and research analysts has proven to be invaluable when formulating case-specific investigative strategies.

With a near limitless number of avenues to pursue in asset tracing, it is essential to define the types of assets likely to be found. It is also critical to understand the nuances that arise in searching for those assets and essential to prove ownership when the assets are found.

Importantly, we recognize that it is frequently the less obvious asset that proves the most significant.

Artwork on loan to museums identified through special exhibition catalogues, offshore oil concessions found in company filings within the target country, overseas accounts used to make interest payments on bonds found through exhibits to regulatory filings, links to holding companies identified through historic domain registration records, and shipments of valuable goods documented on bills of lading are just some of the assets we have found during the course of our investigations.

Whether looking for assets held by individuals involved in civil disputes, sovereign assets, or assets secreted by a deposed dictator, we have the experience, creativity, and sheer determination to maximize your chances of success.

From poring over databases to providing boots-on-the-ground investigative support, Nardello & Co. offers a range of asset tracing services to clients in the US and around the world.

Our Services

With Nardello & Co. as your best kept secret, we've got you covered with worldwide capabilities that work in your best interest:

- Litigation & Arbitration Support
 - White Collar Criminal Defense
 - Civil Litigation Support
 - Arbitration Support
- Anti-Corruption Investigations & Compliance
 - Foreign Corrupt Practices Act
 - UK Bribery Act Investigations
- Reputational Due Diligence
- Strategic Investigations
 - Forensic Accounting Services
 - Fraud Investigation Services
- Asset Tracing
- Digital Investigations & Cyber Defense
- Strategic Intelligence
 - Political Risk Assessment & Management

SELECT ASSET TRACING EXPERIENCE



Case Study | **Diverted Millions Propel Legal Lift Off**

A prominent South American law firm engaged Nardello & Co. to investigate the disappearance of millions of dollars in securities and funds from numerous bank accounts. Nardello & Co. calculated the total potential losses (\$125 million); identified the individuals responsible for the disappearance of the funds; recreated the methodology whereby the assets were diverted; traced the funds to specific accounts in Europe; and provided South American and American counsel with the information necessary to subpoena pertinent records and to commence legal proceedings.



Case Study | **Massive Asset Recovery for Asian Government**

Nardello & Co. was retained by an Asian government to review certain procurement programs to determine if a prior administration improperly diverted funds. A Nardello & Co. team of auditors sent to the country, secured and reviewed government files relating to the procurement programs and then interviewed pertinent government officials and key witnesses within commercial entities such as private companies and banks. This led to a worldwide search for records and assets that extended to Korea, Hong Kong, the Philippines, the Middle East, and the US. The project lasted for approximately three years and resulted in the location of tens of millions of dollars of recoverable assets.



Case Study | **Judgment in Central America**

In connection with a multimillion-dollar judgment issued in a US court, Nardello & Co. was retained to look for the assets of a Central American country. Nardello & Co.'s research confirmed that the country had limited overseas assets. However, this investigation also uncovered that the country had issued Internet site licenses that entitled it to a percentage of each licensed site's net profits. This not only presented an asset for possible seizure but also provided the client with a point of leverage for negotiation. Nardello & Co. alerted the client to the fact that several offshore jurisdictions competed to issue these types of Internet licenses. Therefore, the target country risked losing clients to competing licensing jurisdictions if its customers became involved in litigation over licensing payments.



Case Study | **Asset Search in Russia and the Balkans**

The owner of a major Eastern European company operating within a number of industries, including real estate and property development, retained Nardello & Co. to investigate suspicious transfers made by some of his former partners. These transfers were carried out through banks in Russia and in the Balkans. During a six-month investigation, Nardello & Co.'s team of forensic accountants, lawyers, researchers, and field investigators reviewed internal documentation, conducted background investigations, and interviewed key witnesses. The firm's research uncovered evidence that the client's former partners, acting in concert with the client's lawyer, had defrauded him. Nardello & Co. was able to trace the proceeds and the assets acquired with a portion of those proceeds. The client used Nardello & Co.'s findings in its civil recovery case and reported the criminal activity to the relevant authorities.



Case Study | **Loan Default Leads to Discovery of Valuable Artwork**

For a European bank, Nardello & Co. searched for the assets of a borrower who had defaulted on more than \$500 million in loans. The team, which included researchers and investigators in the Netherlands, the UK, France, the Caribbean, and the US, identified businesses and assets that were previously unknown to the client, including millions of dollars in artwork, some of which was on loan to American museums. The information gathered by Nardello & Co. was used by the bank to negotiate a favorable workout of the loan.

WHAT SETS US APART

Nardello & Co.'s adherence to core values has led clients to retain us time and again on matters of the utmost importance and sensitivity. Our relationships are built on:

- **Integrity.** Acting ethically and legally is of paramount importance to us. We respect the laws of the countries in which we have offices and the jurisdictions in which we work. We regard our clients' confidences as sacrosanct and we rigorously screen for conflicts.
- **Analysis. Creativity. Thoroughness.** We don't believe in menu-driven investigations or a democracy of facts. We are exhaustive but focused and adept at teasing out inferences, providing corroboration, and separating "information" from evidence.
- **Responsiveness. Hands-on management.** We focus on our clients' objectives and tailor our investigative strategies accordingly. There are no layers between the professionals who do the work and the clients whom we serve.
- **Client focus.** We communicate with our clients clearly, succinctly, and in real time. We respect budgets and deadlines.
- **Independence. Collaboration.** We are independently owned and answer only to our clients—not to investors, not to shareholders. Instead of competing, our offices collaborate to provide our clients with seamless service.

No parachutes needed

We're already on the ground with in-country resources worldwide. We speak the language, we're on top of the politics, we understand the regulatory environment, and we know the key players.

Why risk it?

Whether you have an urgent situation today or something looming on the horizon, whenever, wherever you need us, we'll work with you to develop custom solutions to meet your needs.

About our firm

Nardello & Co. is a global investigations firm whose experienced professionals handle a broad range of issues including: Anti-Corruption & Compliance Investigations, such as those related to the FCPA/UK Bribery Act; Litigation & Arbitration Support, including civil and white collar criminal litigation; Strategic Investigations, such as forensic accounting and fraud investigations; Digital Investigations & Cyber Defense, including computer forensics; Strategic Intelligence, such as political risk assessment; Reputational Due Diligence; and Asset Tracing.

Our clients include the world's leading law firms and financial institutions, Fortune 500 and FTSE 100 companies, high-net-worth individuals and family offices, governments, NGOs, sports organizations, and academic institutions. With offices in New York, London, Washington DC, Atlanta, Hong Kong, Tokyo, Milan, and Dubai, Nardello & Co.'s professional staff includes former US federal prosecutors, US and international lawyers, former law enforcement personnel and intelligence operatives, licensed investigators, research analysts, former journalists, financial crime specialists, forensic accountants, and computer forensic experts.

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